# **Oracle Financial Services Software Limited**

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# Audited Consolidated financial results for the three month period ended and year ended March 31, 2019

#### PARTI

(₹ in million, except per share data)

PART I				(₹ in millio	n, except per share data)
	Three month period ended Year ended				
Particulars	March 31, 2019	December 31, 2018	March 31, 2018	March 31, 2019	March 31, 2018
	Audited (*)	Unaudited	Audited (*)	Audited	Audited
1 INCOME					
(a) Revenue from operations	12,149.15	11,858.53	10,750.67	49,589.03	45,274.72
(b) Other income, net	613.19	169.80	489.38	1,760.92	906.90
Total income	12,762.34	12,028.33	11,240.05	51,349.95	46,181.62
2 EXPENSES					
(a) Employee benefit expenses	5,327.83	5,457.16	5,594.27	21,958.10	20,991.71
(b) Travel related expenses	571.27	653.52	546.83	2,466.95	2,334.18
(c) Professional fees	283.99	364.50	328.48	1,492.07	1,549.26
(d) Other operating expenses	747.54	388.42	757.49	2,225.79	2,287.43
(e) Depreciation and amortisation	162.17	118.82	148.95	537.17	614.63
Total Expenses	7,092.80	6,982.42	7,376.02	28,680.08	27,777.21
7 Profit before tax	5,669.54	5,045.91	3,864.03	22,669.87	18,404.41
8 Tax expenses					
(a) Current tax	1,922.62	2,025.21	1,389.64	8,206.10	5,933.26
(b) Deferred tax	486.89	(39.45)	116.50	604.79	100.74
Total tax expenses	2,409.51	1,985.76	1,506.14	8,810.89	6,034.00
9 Net profit for the period	3,260.03	3,060.15	2,357.89	13,858.98	12,370.41
10 Other Comprehensive Income					
(a) Items that will not be reclassified subsequently to profit or loss					
(i) Actuarial gain (loss) on gratuity fund	16.53	(36.95)	11.55	46.51	49.83
(ii) Deferred tax	(3.60)	12.92	(2.67)	(14.07)	(15.92)
(b) Items that will be reclassified subsequently to profit and loss					
(i) Exchange differences on translation of foreign operations	(271.43)	(457.67)	231.87	194.05	427.71
Total other comprehensive income for the period, net of tax	(258.50)	(481.70)	240.75	226.49	461.62
11 Total comprehensive income for the period	3,001.53	2,578.45	2,598.64	14,085.47	12,832.03
12 Net profit attributable to:					
Equity holders of the Company	3,260.03	3,060.15	2,357.89	13,858.98	12,370.41
Non-controlling interests	-	-	-	-	=
13 Total comprehensive income attributable to:					
Equity holders of the Company	3,001.53	2,578.45	2,598.64	14,085.47	12,832.03
Non-controlling interests	-	-	-	-	-
14 Paid up equity share capital (face value ₹ 5 each, fully paid)	428.76	428.58	426.73	428.76	426.73
15 Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year				48,936.15	46,645.29
16 Earnings per equity share (face value ₹ 5 each, fully paid)					
(a) Basic (in ₹)	38.03	35.71	27.65	161.94	145.22
(b) Diluted (in ₹)	37.86	35.56	27.49	161.11	144.37
See accompanying note to the financial results					

<sup>(\*)</sup> Refer note 3

#### Notes to financial results:

- The audited consolidated financial results for the three month period ended and year ended March 31, 2019 have been reviewed by Audit Committee and approved by the Board of Directors of the Company at its meeting held on May 9, 2019. There are no qualifications in the report issued by the Statutory Auditors.
- These financial results have been prepared in accordance with the Indian Accounting Standards (Ind AS) as prescribed under Section 133 of the Companies Act, 2013 read with relevant rules of the Companies (Indian Accounting Standards) Rules, 2015 (as amended) and other accounting principles generally accepted in India.
- 3 The figures for the three month period ended March 31, 2019 and March 31, 2018 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2019 and March 31, 2018 respectively and unaudited published year-to-date figures up to December 31, 2018 and December 31, 2017 respectively, being the end of the third quarter of the respective financial years, which were subjected to limited review.
- 4 During the three month period ended and year ended March 31, 2019, the Company allotted 24,390 and 362,254 equity shares, respectively, of face value of ₹ 5 each on exercise of stock options by eligible employees under the prevailing ESOP schemes.
- 5 Effective April 1, 2018, the Company has adopted Ind AS 115 'Revenue from Contracts with Customers' retrospectively with the cumulative effect recognised at the date of initial application. The standard is applied only to contracts that are not completed as of April 1, 2018 and the comparative information is not restated in the financial results. The cumulative effect of applying Ind AS 115 primarily relates to capitalisation of incremental cost associated with contracts and has been adjusted to the opening balance of retained earnings resulting in an increase of ₹ 93.64 million, net of tax. The adoption of Ind AS 115 did not have a material impact on the statement of profit and loss for the three month period ended and year ended ended March 31, 2019.

## 6 Particulars of Other income, net

(₹ in million)

	Three month period ended			Year ended	
Particulars	March 31, 2019	December 31, 2018	March 31, 2018	March 31, 2019	March 31, 2018
	Audited (*)	Unaudited	Audited (*)	Audited	Audited
Finance income	317.90	286.93	295.61	1,319.73	794.84
Exchange gain (loss), net	242.27	(181.64)	85.45	226.97	(143.93)
Miscellaneous income, net	53.02	64.51	108.32	214.22	255.99
Total	613.19	169.80	489.38	1,760.92	906.90

<sup>(\*)</sup> Refer note 3

#### 7 Statement of assets and liabilities

(₹in million)

		As	at
	Particulars	March 31, 2019	March 31, 2018
		Audited	Audited
A	A ASSETS		
1	Non-current assets		
	(a) Property, Plant and Equipment	2,450.09	2,180.07
	(b) Capital work-in-progress	4.53	25.86
	(c) Investment property	102.00	102.00
	(d) Goodwill	6,086.63	6,086.63
	(e) Investment in an associate	-	-
	(f) Financial assets	649.80	525.96
	(g) Deferred tax assets (net)	617.03	1,227.65
	(h) Income tax assets (net)	7,486.56	5,968.95
	(i) Other non-current assets	711.88	672.82
		18,108.52	16,789.94
2	2 Current assets		
	(a) Financial assets		
	(i) Trade receivables	9,474.76	10,074.80
	(ii) Cash and bank balances	11,562.69	8,060.99
	(iii) Other bank balances	16,716.93	18,399.68
	(iv) Other current financial assets	3,357.06	5,388.90
	(b) Income tax assets (net)	28.45	72.22
	(c) Other current assets	2,066.01	545.08
		43,205.90	42,541.67
	TOTAL - ASSETS	61,314.42	59,331.61

(₹ in million)

	As at			
	Particulars	March 31, 2019	March 31, 2018	
		Audited	Audited	
В	EQUITY AND LIABILITIES			
1	Equity			
	(a) Equity share capital	428.76	426.73	
	(b) Other equity	48,936.63	46,647.20	
		49,365.39	47,073.93	
2	Non- current liabilities			
	(a) Financial liabilities	32.38	35.45	
	(b) Other non-current liabilities	160.62	190.53	
	(c) Employee benefit obligations	1,005.21	926.34	
	(d) Deferred tax liability (net)	29.80	5.30	
	(e) Income tax liabilities (net)	106.84	144.34	
		1,334.85	1,301.96	
3	Current liabilities			
	(a) Financial liabilities			
	(i) Trade payables			
	Payable to micro and small enterprises	3.17	-	
	Payable to others	564.48	646.43	
	(ii) Other current financial liabilities	2,723.47	3,230.23	
	(b) Other current liabilities	5,064.67	4,838.40	
	(c) Employee benefit obligations	1,290.03	1,378.29	
	(d) Income tax liabilities (net)	968.36	862.37	
		10,614.18	10,955.72	
	TOTAL - EQUITY AND LIABILITIES	61,314.42	59,331.61	

# 8 Reporting segmentwise revenue, results, assets and liabilities

(₹ in million)

Г	Three month period ended Year ended Year ended				
Particulars	March 31, 2019	December 31, 2018	March 31, 2018	March 31, 2019	March 31, 2018
	Audited (*)	Unaudited	Audited (*)	Audited	Audited
(a) Segment revenue					
Product licenses and related activities	10,595.36	10,394.11	9,323.00	43,527.29	39,378.60
IT solutions and consulting services	1,277.60	1,190.76	1,152.36	4,945.07	4,770.92
Business process outsourcing services	276.19	273.66	275.31	1,116.67	1,125.20
	12,149.15	11,858.53	10,750.67	49,589.03	45,274.72
(b) Segment results					
Product licenses and related activities	5,179.96	4,986.76	3,941.67	21,465.57	18,586.26
IT solutions and consulting services	347.42	90.68	5.73	635.61	321.82
Business process outsourcing services	72.77	89.62	52.62	323.37	332.35
	5,600.15	5,167.06	4,000.02	22,424.55	19,240.43
Finance income	317.90	286.93	295.61	1,319.73	794.84
Other un-allocable (expenses), net	(248.51)	(408.08)	(431.60)	(1,074.41)	(1,630.86)
Profit before tax	5,669.54	5,045.91	3,864.03	22,669.87	18,404.41

### Reporting segmentwise revenue, results, assets and liabilities (continued)

	Three month period ended			Year ended	
Particulars	March 31, 2019	December 31, 2018	March 31, 2018	March 31, 2019	March 31, 2018
	Audited (*)	Unaudited	Audited (*)	Audited	Audited
(c) Segment assets					
Product licenses and related activities	20,650.04	20,125.43	20,884.53	20,650.04	20,884.53
IT solutions and consulting services	2,198.82	2,809.19	2,623.65	2,198.82	2,623.65
Business process outsourcing services	447.13	475.09	490.74	447.13	490.74
Unallocable	38,018.43	35,924.66	35,332.69	38,018.43	35,332.69
	61,314.42	59,334.37	59,331.61	61,314.42	59,331.61
(d) Segment liabilities					
Product licenses and related activities	8,807.22	9,996.32	9,010.82	8,807.22	9,010.82
IT solutions and consulting services	845.94	1,078.70	909.79	845.94	909.79
Business process outsourcing services	117.43	123.32	124.77	117.43	124.77
Unallocable	2,178.44	2,000.68	2,212.30	2,178.44	2,212.30
	11,949.03	13,199.02	12,257.68	11,949.03	12,257.68

(\*) Refer note 3

### Notes on segment information:

### Segment revenue and expense:

Revenue is generated through licensing of software products, maintenance fees as well as by providing software solutions to the customers including consulting services and business process outsourcing services. The income and expenses which are not directly attributable to a business segment are classified as unallocable income and expenses.

### Segment assets and liabilities:

Segment assets used by a segment and consist principally of trade receivables net of allowances, unbilled revenue, deposits for premises and property, plant and equipment. Segment liabilities primarily includes trade payables, deferred revenues, advance from customer, employee benefit obligations and other liabilities. While most of such assets and liabilities can be directly attributed to individual segments, the carrying amount of certain assets and liabilities used jointly by two or more segments is allocated to the segment on a reasonable basis. Assets and liabilities that cannot be allocated between the segments are shown as part of unallocable assets and liabilities.

# 9 Audited standalone results for the three month period ended and year ended March 31, 2019

(₹ in million, except per share data)

	Three month period ended			Year ended	
Particulars	March 31, 2019	December 31, 2018	March 31, 2018	March 31, 2019	March 31, 2018
	Audited (*)	Unaudited	Audited (*)	Audited	Audited
Revenue from operations	8,828.27	8,348.02	9,293.44	35,808.97	38,617.27
Net profit for the period	2,969.02	2,895.11	1,774.46	12,824.70	10,059.90
Earnings per equity share (face value ₹ 5 each, fully paid)					
Basic (in ₹)	34.62	33.77	20.78	149.77	117.91
Diluted (in ₹)	34.47	33.62	20.66	149.01	117.21

(\*) Refer note 3

#### Note on unaudited standalone results:

With effect from April 1, 2018, the Company has amended its commercial arrangements with its subsidiary companies without modifying the substance of the arrangements and functions undertaken by the Company and its subsidiary companies. Consequently, there is reduction in the revenue earned and the expenditure incurred by the Company in the current periods and they are not comparable with the previous periods.

- 10 Ms. Maria Smith resigned as Non Executive Non Independent Director of the Company with effect from close of day on May 9, 2019.
- The Board of Directors approved appointment of Mr. Makarand Padalkar, Chief Financial Officer of the Company, as an Additional Director in the capacity of Whole-time Director and Chief Financial Officer of the Company with immediate effect, to hold office until the ensuing Annual General Meeting of the Company.
- 12 The above results are also available on Company's website: www.oracle.com/financialservices

For and on behalf of the Board of Directors

Oracle Financial Services Software Limited

Mumbai, India May 9, 2019 Chaitanya Kamat Managing Director & Chief Executive Officer DIN: 00969094